

**REVENUE ALLOCATION AGREEMENT**  
(Sample for Works)

**AGREEMENT**

This agreement is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by and among the University of Akron, an educational institution of the State of Ohio, of 179 University Circle, Akron OH 44325-4717 (“University”), the University of Akron Research Foundation, an Ohio not-for-profit corporation of 170 University Circle, Akron OH 44325-2103 (“Research Foundation”), and \_\_\_\_\_, an individual residing at \_\_\_\_\_ (“Author”). The purpose of this Agreement is to define a basis for cooperation between the parties in the development, protection, and commercial exploitation of a certain work created by Author.

**INTRODUCTION**

- A. Author is employed by, or is a student or volunteer of University in the Department of \_\_\_\_\_, College of \_\_\_\_\_, and has made a certain work described hereinafter.
- B. Author, University, and Research Foundation desire to cooperate in the development, protection, and commercial exploitation of the said work.

In consideration of the above premises and the mutual covenants and conditions contained herein, Author, University, and Research Foundation agree as follows:

**1. Definitions.**

- 1.1 Work. The term "Work" as used in this Agreement means any copyrightable material, and copyrights thereto, which is more particularly described in Author's Disclosure of Work dated \_\_\_\_\_.

**2. Protection and Commercial Exploitation.**

- 2.1 Author hereby assigns the entire right, title and interest in and to the Work, and copyright(s) pertaining thereto, to University, and University agrees to provide same to Research Foundation for the purpose of commercial exploitation thereof for the benefit of Author, University and Research Foundation in accordance with the terms of this Agreement and other applicable agreements, policies, and laws.
- 2.2 University, Research Foundation, and Author shall cooperate as follows in the protection and commercial exploitation of the Work:
  - (a) The registration, assignment, and maintenance of copyright(s) to the Work shall be carried out by University.

- (b) University shall be responsible for the payment of all costs, expenses, taxes, and attorney's fees relating to the registration, assignment, and maintenance of copyrights to the Work; provided that the Research Foundation may require licensees to pay or reimburse Research Foundation for such costs, expenses, taxes and fees.
- (c) The parties agree to cooperate to commercialize the Work by licensing or assigning to third parties. It will be the responsibility of Research Foundation to screen and select qualified potential licensees and to prepare and negotiate the terms of any license or assignment agreements (hereinafter "License Agreements"); provided, that University and Author may confer with Research Foundation regarding specific aims of such negotiations and provided further that all such Agreements (and any amendments or waivers thereto) must be approved in advance by University. Such Agreements shall provide that all amounts payable as license fees, royalties, or like proceeds shall be paid to the Research Foundation, and Research Foundation shall in turn, pay to Author a share of such amounts it receives ("revenue") in accordance with Section 2.2(d) of this Agreement. Research Foundation agrees to provide to Author and University, at their request, a copy of any fully executed License Agreement and any amendments or waivers thereto.
- (d) Research Foundation agrees that any revenue received by Research Foundation as license fees, royalties or like proceeds under any License Agreement respecting the Work shall be held and administered in accordance with the terms of this Agreement and other applicable agreements, policies and laws. In accordance with Rule 3359-02-05, Research Foundation shall allocate and pay the following shares of net revenue:
  - (i) Author shall receive Forty percent (40%) of net revenue.
  - (ii) Research Foundation shall deposit (10%) of net revenue into a fund to be used exclusively for the purpose of supporting research and educational activities as determined by the accountable officer, subject to University and Research Foundation policies and approval. The accountable officer for this fund shall be Author during the period of his faculty employment by the University. Upon Author's termination or retirement from University employment, this Ten percent (10%) shall thereafter be equally divided between Author and Research Foundation.
  - (iii) Research Foundation shall deposit Five percent (5%) of net revenue into an account to be used exclusively for the purpose of supporting research and educational activities as determined by the accountable officer, subject to University and Research Foundation policies and approval. The accountable officer for this account

shall be the Dean of the College in which the Author has primary appointment.

(iv) Research Foundation shall deposit Five percent (5%) of net revenue into an account to be used exclusively for the purpose of supporting research and educational activities as determined by the accountable officer, subject to University and Research Foundation policies and approval. The accountable officer for this account shall be the Chair of the Department in which the Author has primary appointment.

(v) As used herein, the terms “net revenue” means gross revenue received by Research Foundation from commercial application of the Works, including amounts received by Research Foundation as license fees, royalties, or like proceeds under any License Agreement respecting the Work, minus the University’s and Research Foundation’s direct costs incurred in protecting, maintaining, licensing, and preserving the Copyrights. Examples of such costs include legal fees and costs paid in connection with filing and issuance of copyright applications, annuities and maintenance fees paid to governments, fees paid to attorneys and marketing agents for preparing, negotiating and auditing the License Agreement and un-reimbursed costs of litigation

(e) Research Foundation agrees to permit Author to inspect, copy, and audit Research Foundation’s records pertaining to Research Foundation’s revenue under the License Agreement(s) and Research Foundation’s payments to Author pursuant to Section 2.2 (d)(i) above.

(f) Research Foundation may at any time elect to withdraw from this Agreement and, at Author’s request and subject to the approval of the University Board of Trustees, assign to Author the entire right, title, and interest in the Copyrights, or any of them, including any corresponding interest in proceeds from the commercial exploitation of the Copyrights, or any of them. In this event, neither University nor Research Foundation shall have further obligation to pursue protection and commercial exploitation of the Copyrights or to pay any further costs and expenses which may be incurred in connection therewith, except that University and Research Foundation shall be responsible for the payment of any costs, expenses, and liabilities incurred by them through the date of such withdrawal. Upon such withdrawal and assignment to Author, neither Research Foundation nor University shall thereafter have any rights regarding or exercise any control over negotiations regarding exploitation or other management and administration of the Work; provided, that the University shall retain a royalty-free right under such work for governmental purposes of the State of Ohio.

3. **General Provisions.**

3.1 **Notices.** Any notice or other communication under this Agreement shall be in writing and shall be sent by certified or registered mail, first class, postage prepaid, or personally delivered to:

UNIVERSITY: Office of Research Services  
University of Akron  
Polsky Bldg #284  
Akron OH 44325-2102

RESEARCH FOUNDATION: UA Research Foundation  
170 University Circle  
Akron OH 44325-2103

AUTHOR: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Any party may, by written notice to the other parties, change the address to which notices shall be directed.

3.2 **Governing Law.** The parties shall endeavor to resolve any claims, disputes, and controversies arising under this Agreement by good-faith negotiation. This Agreement shall be governed by the laws of the State of Ohio.

3.3 **Entire Agreement.** This constitutes the entire Agreement of the parties and supersedes all prior written or oral agreements on the subject matter hereof. Any change or addition to this Agreement shall be in writing and executed by the duly authorized representatives of the parties.

3.4 **Liability Protection.** It is understood and acknowledged that Author's activities pursuant to the research and development program described in Section 2 above are within the scope of Author's employment by University, and Author is therefore protected against personal liability arising therefrom in accordance with the terms of the Ohio Revised Code.

3.5 **Counterparts.** This Agreement may be executed in any number of counterparts, each of which shall be deemed an original, and all counterparts shall constitute one and the same Agreement, which shall be sufficiently evidenced for all purposes by any one executed counterpart.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their respective, duly authorized representatives.

**“University”**

UNIVERSITY OF AKRON

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Title: President

**“Research Foundation”**

UA RESEARCH FOUNDATION

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Title: President

**“Author”**

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_

